



ONLINE
QUICK START GUIDE

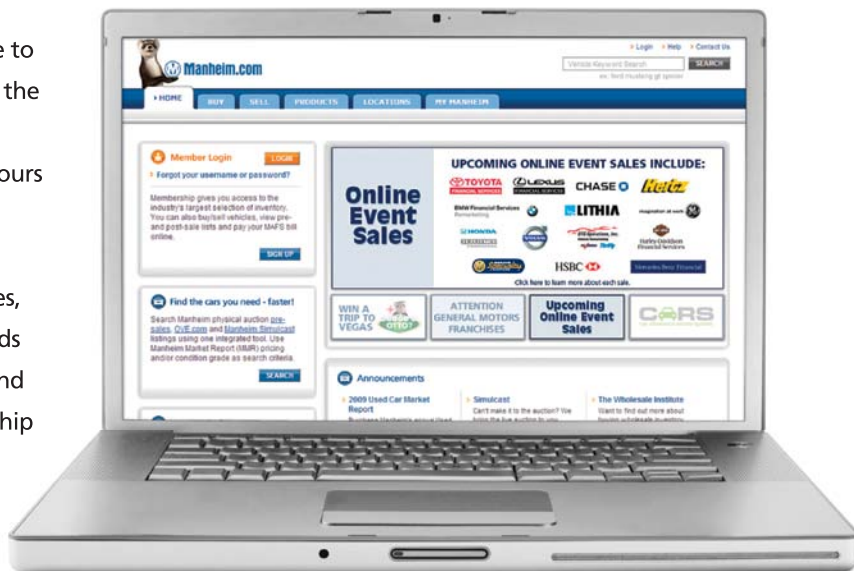
Manheim.com **Simulcast** **ove.com**

Manheim's online solutions – **Manheim.com**, **Simulcast** and **OVE.com** – connect Specialty buyers and sellers everywhere to the largest, most comprehensive wholesale marketplace on the planet. Our customers, including dealers as well as national remarketers, use these tools to research, buy and sell – 24 hours a day, 7 days a week.

Manheim.com is the ideal place to find vehicles, assess values, and bid and buy online. With just-in-time access to thousands of Specialty vehicles, plus a wide variety of search options and customizable features, Manheim.com can help your dealership become more successful TODAY, right from your desktop.

Getting Started

Just go to Manheim.com and enter your Manheim.com ID and password. Don't have these? No problem. If you're not registered, call 1.877.704.INFO (4636).



FIND WHAT YOU NEED AT POWERSEARCH

PowerSearch is the integrated tool that puts every listing, from Manheim auction pre-sales to **OVE.com** and **Simulcast**, right at your disposal. Regardless of whether you're searching for a boat, PWC, ATV, motorcycle or RV, you can find it in fewer clicks with PowerSearch.

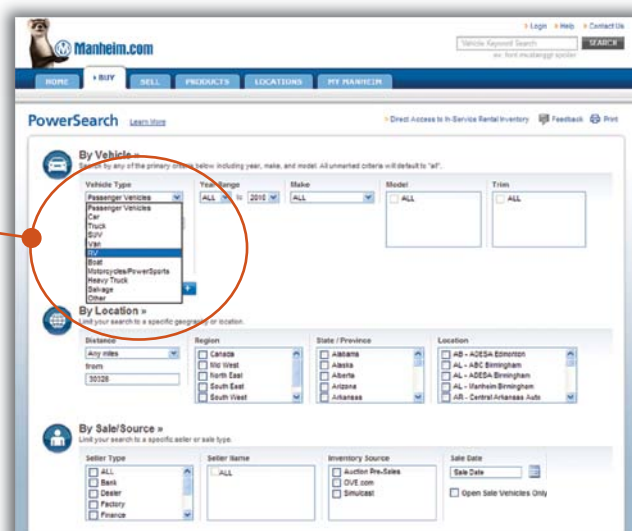
Getting Started

- Once you've logged into Manheim.com simply click the Buy tab at the top of the screen and choose PowerSearch to get started.
- Select which Specialty type of vehicle you're searching for (boat, motorcycle, etc.) from the drop-down menu at the top of the page.
- You can then choose criteria that will refine your results, such as by vehicle, location and sale/source. Clicking Search will bring up the listing of all the vehicles available for purchase online through either Simulcast or **OVE.com**.

Proceeding to Purchase

Once you are ready to purchase a vehicle, you will have one of two purchasing options available to you: Simulcast and **OVE.com**.

Manheim.com



HOW SIMULCAST HELPS YOU

Can't make it to an auction? Simulcast is your online solution, putting you right there in the lanes via real-time audio and video. The benefits of Simulcast include:

- Saves money and travel time
- Industry-leading electronic condition reports
- The convenience that comes with bidding from your computer
- Boasts an unbeatable selection of inventory
- Fast delivery, thanks to Transportation Marketplace
- The confidence that comes with buying from Manheim

Simulcast

Getting Started

Once you have determined the vehicles you would like to buy using PowerSearch, click on the Simulcast link located under Inventory on the search results page.

Start Your Bidding

To begin bidding, click the gray "Enter Sale" button, but make sure you've disabled your browser's pop-up blocker first.

Note that if you're buying for multiple dealerships, you'll be asked to choose which ones you're representing. After you do, click "Enter Sale."

When the vehicle you have your sights on is up for bid, simply click the "Click to Bid" button in the center of the page to begin bidding.

Proxy Bidding

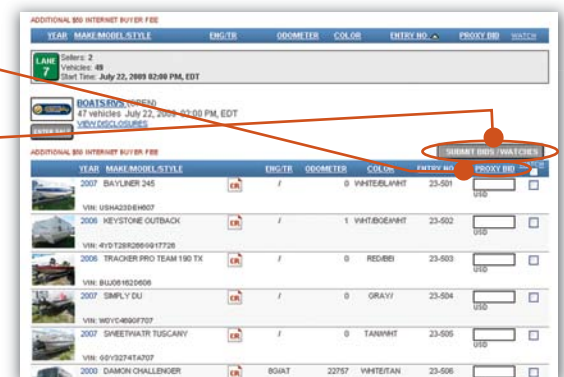
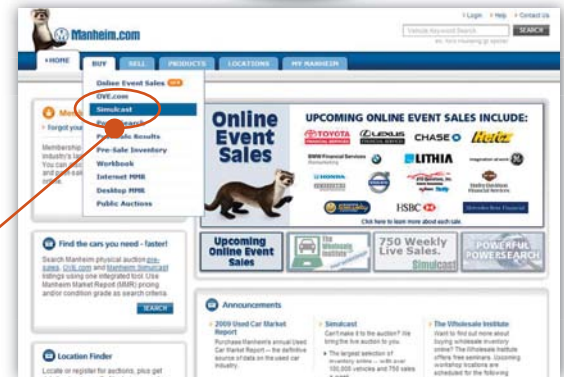
Now you can bid without even being there! With proxy bidding, the computer enters automated bids that keep up with your competitors, all the way up to the maximum price you're willing to pay – no higher.

With proxy bidding, you can:

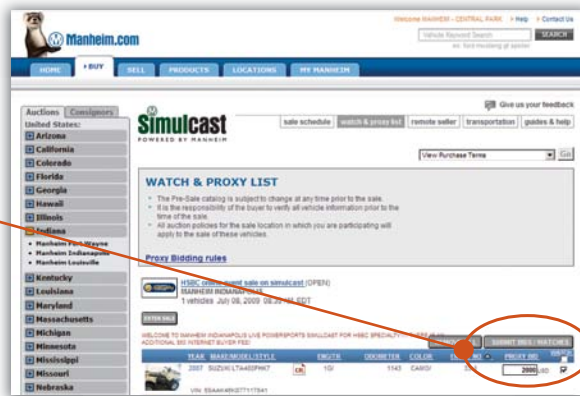
- Never miss a vehicle
- Close deals while the computer does your bidding
- Simultaneously participate in multiple sales – actively bidding in one while the proxy bids in others

Instructions:

1. Click on the Simulcast option under the Buy tab, and click on the auction location you want to view. Find the location with the sale(s) you want, and click on "View All _ Vehicles".
2. Enter your maximum bid (in increments of \$100) in the box under the "Proxy Bid" column for one or many vehicles. This will also add the vehicle(s) to your Watchlist.
3. To submit bids, simply click "Submit Bids/Watches." A confirmation box should appear. Click "OK" if you accept. If your bid amount is not valid (i.e. your proxy bid is not in \$100 increments), you will be prompted to correct your bid(s). Listen for the buyer window to emit an audio alert three vehicles before yours is on the auction block.



- Proxy bids and Watchlist vehicles can be viewed, removed or edited (provided the vehicle in question isn't currently on the block) by clicking "Watch and Proxy List" at the top right of the page. Just amend the proxy bid price in the box and click "Submit Bids/Watches." Remove a proxy bid by deleting the price from the box and clicking "Submit Bids/Watches." Click "Remove All" to delete ALL of your proxy bids. You will be notified via e-mail if you win the auction, or if you're outbid.



For questions or technical assistance, contact Simulcast Customer Care Coverage at 1-800-377-4343. Open Monday through Saturday, 8 AM to 8 PM.

THE BENEFITS OF BUYING ON OVE.com

With advanced searching capabilities and the largest selection of vehicles, the convenience of the wholesale marketplace is delivered to your desktop. Enjoy more buying power with a personal touch, as our sales representatives are here to assist you every step of the way.

ove.com

You can always use PowerSearch to take you to **OVE.com**, but if you arrive at the site independently, know that it has a search function of its own. In order to use it, make sure you've entered your Manheim.com ID and password. If you're not registered, call 877-704-INFO and we'll be happy to set you up.

Finding Your Vehicles

Ferret out the Specialty vehicles you're searching for by toggling search criteria such as:

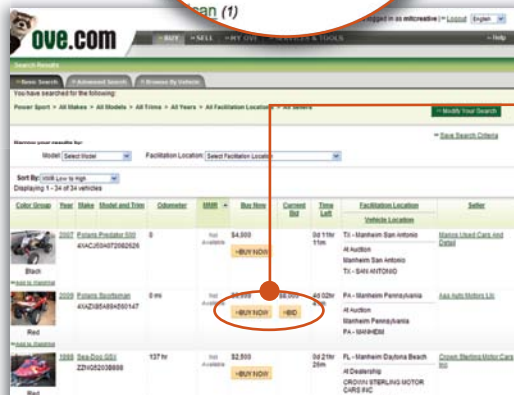
- Vehicle Type
- Year
- Vehicle Location
- Color
- Make
- VIN
- Seller
- Saved Searches
- Model
- Facilitating Location
- Newly Listed

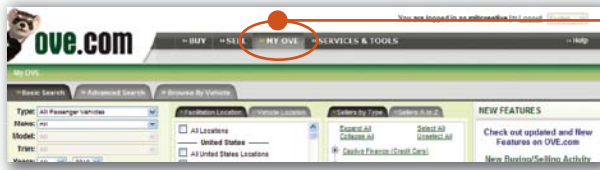
Browse

If you're just in the mood to shop around, the "Browse" feature is a great way to get a broad overview of our inventory. And if you wish to narrow your search, you can refine it along the way until you find the Specialty vehicle you're looking for.

Time to Bid

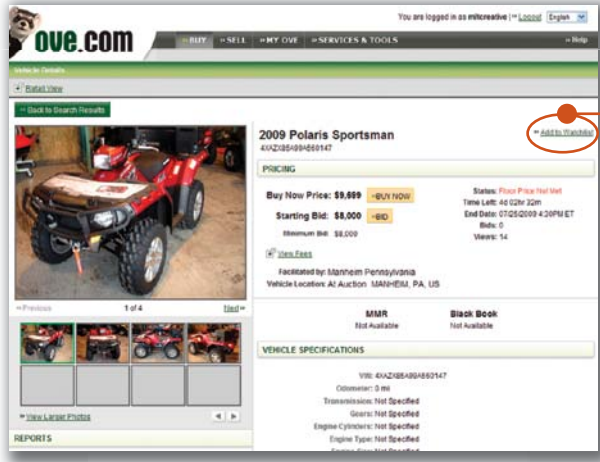
Now it's time to place a bid or, if you'd rather bypass bidding, simply choose "Buy Now" when available. And for people who don't have the time to sit by their screens all day, we also offer "Auto Bidding," where you can affix a maximum bid and have our system continue bidding for you until reaching it.





Track Your Activity

Hit "My OVE" for an instant, easy-to-read update on the vehicles you've purchased, as well as a look at your saved searches.



WatchList

Not ready to buy? Our WatchList feature lets you set aside the Specialty vehicles you'd simply like to keep an eye on. Whenever you're ready to bid or "Buy Now," you can do it right from this page. Click the link in the top right that says "Add to WatchList."

- To check your WatchList, just click "My OVE," then scroll down to "My Watchlist."

From there, it's up to you. You can buy, or wait it out and weigh your options.

Note: Listings saved to your workbook on My Manheim will NOT be listed here, and vice versa.

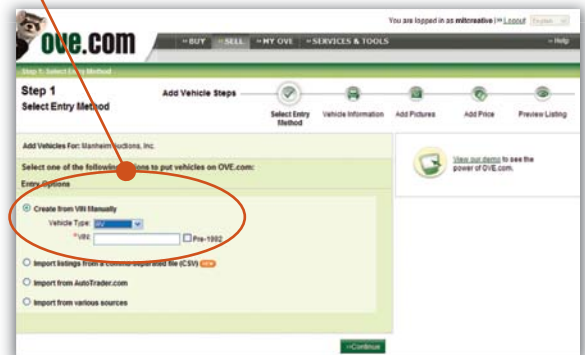
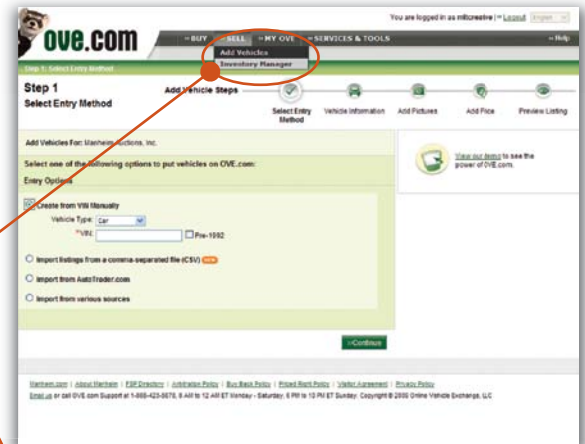
THE SIMPLICITY OF SELLING ON OVE.com

OVE.com isn't just for shopping. Selling vehicles through us is every bit as easy and convenient as buying them. Benefits include:

- A virtual marketplace with 24/7 access to buyers
- Options for buyers to bid or "Buy Now"
- Assistance of our sales representative

Adding a Vehicle Manually

1. **Select Entry Method:** Begin by clicking the Sell tab at the top of the page and choosing the "Add Vehicles" option. Then click the "Create from VIN Manually" button. This is where you pick which type of vehicle you'd like to add. Move on by clicking the "Continue" button.
2. **Enter Basic Vehicle Information:** Complete the available fields with information about your vehicle.
3. **Add Pictures:** Upload as many photos as you want for each vehicle.
4. **Add Price:** Determine how you'd like your vehicle to be sold, either by "Bid," "Buy Now" or "Both," then review the pricing guides for information on its current wholesale value. Enter your pricing, then choose the duration at which you'd like it to be listed. (We usually recommend 7 or 14 days.)
5. **Preview Listing:** Look back over your listing by clicking "Preview." To make any edits prior to its activation, click "Previous." When your listing is ready, select "Activate."



Importing Multiple Vehicles

To import vehicles from the Virtual Parking Lot so you can manage and sell your inventory on **OVE.com**, follow these steps:

1. Select "Import From Various Sources," choose the sources where you have inventory, then click "Continue."
2. Select the vehicles you want to import from the Parking Lot into the Inventory Manager, then click "Import Vehicles."

Once in Inventory Manager, your vehicles can be edited and activated individually, or in bulk.

Year	Make	Model	Mileage	Color	Status
2007	Harley Davidson	FLD60	551934	Black	Not Specified
2006	Harley Davidson	FLTR	551929	Orange	Not Specified
2004	Harley Davidson	FLD100A	551933	White	Not Specified
2002	Harley Davidson	FLKTCU	551938	Red	Not Specified
2006	Harley Davidson	FLKTCU8E	551921	White	Not Specified
2006	Harley Davidson	XL 883	551939	Blue	Not Specified
2004	Harley Davidson	Patrol FATBOY	551937	Black	Not Specified

Filtering Vehicles

- To filter your vehicles by make, model or any other criteria, click the "Main View" tab on the "Inventory Manager" page.
- Click the "Filter" button to narrow your list.
- You can adjust prices on vehicles by using the price boxes and clicking "Save Changes."

Editing Vehicles

- Setting vehicle start times or pricing can be done for several vehicles at once by clicking the "Edit Multiple Vehicles" tab.
- Click the "Apply Changes" button to save your updated information.
- If you have provided all the required information, including start time, your listing will automatically go live.

Moving Vehicles

- Move vehicles by changing the account group or facilitating location from the drop-down menu on the "Move Vehicles" tab of the "Inventory Manager" page.
- Click "Add Changes" to complete the process. (Note: This function is not available for all account groups.)

Need more help? Call us at 1.877.704.INFO (4636). You can also visit our website at www.ManheimSpecialtyAuctions.com for additional information including participating locations, scheduled sales, and to learn more about Manheim and the wholesale remarketing industry.